

SAUDI

Invest Saudi: Why?

• The Saudi Economy

• Investor Benefits

o Investment Opportunities

• Competitiveness of Operating Environment for Business

Stable & Fast-growing Economy



Source: IMF

Source: IMF 2014 Data

Largest Gulf Market & Free Access to GCC



The GCC is **on par** with EU average **GDP per capita** (USD ~33K in GCC & ~34k for EU)

Data Source: World Bank

GDP & KSA's Economic Diversification



Regulatory

Including ... 38 Bilateral Trade Agreements & Double Tax Treaty network

Equal treatment for foreign & domestic investors

Foreign investors can sponsor foreign workers

Fiscal

Including ... 20% Corporate Tax Rate Full repatriation of profits No VAT or GST No Land or Property Tax No Personal Tax 50% tax credit on Saudi employees training costs and payroll for 10 years

Financial

Access to financing through loans an equity investment schemes

Access to very affordable energy, land & property options

Preferential treatment in Government procurement for KSA based companies

Access Hub to Dynamic Emerging Markets

+ Direct access to strategic shipping routes



Human Capital – A key Offering

Investing in Education



27 Public Universities35 Private Universities & Colleges

Since 2005 under a Government program ~180,000 students undertaken study in top international universities Source: MOE

Supporting Employers

Financial Training subsidies to employers to support Saudization



المؤسسة العامة التدريب التقني والمهني Technical and Vocational Training Corporation

TVTC – Providing skilled workforce to industrial sectors

100,000 in training (2014) 122 + Facilities across KSA

Source: TVTC





Work Permits for Foreign Nationals

Global Companies Operating in Saudi

Success stories



Investment Opportunities - Examples

هيئة المدن الاقتصادية Economic Cities Authority 60 (24) (7)



Downstream & supply chain opportunities in the petrochemical & extracted industries to increase local footprint Strong support infrastructure for Industrial Diversification

Attracting & supporting opportunities in sectors from nascent activities to established & growing ones:-

- Automotive
- Minerals & Metals
- Plastics & Packaging
- Solar Energy
- Pharmaceuticals

Capitalize on Government spending commitments in key sectors by building:-

Unified Investment

Plan

Long term **partnerships that are rewarding to investors**

Add value to the economy

& supporting local employment growth

How does the UIP Benefit Investors?

The Unified Investment Plan...

- ...systematically develops concrete
 investment opportunities based on input
 from multiple public and private sector
 stakeholders
- ...creates a comprehensive,
 transparent and up-to-date repository
 of investment opportunities
- ...presents readily available and actionable information at the investors' fingertips



 Unifying efforts of Ministries, Policy Makers and Regulators in each sector

UIP: Identifying Investment Opportunities

Sectors included in the UIP



Healthcare



Transport



Industrial parts and equipment

Building materials







Agriculture



Downstream chemicals

Oil and gas

ICT





Housing





manufacturing

Power and electricity



Military spare parts



Engineering services









Opportunities already identified in ...

Industrial Equipment

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Transport 2

Healthcare

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3



The UIP

USD 320 billion	Spend over the next 10 years across UIP sectors already identified	
100+	Actionable investment opportunities identified and the number is growing	
30+	Entities actively supporting the UIP and contributing investment opportunities	

Explore the UIP opportunities -Invest Saudi app



Overviews, outlooks and other information to 17 UIP sectors



Description and statistics for **concrete investment opportunities** across the UIP sectors



KPIs and other statistics across the UIP sectors



General information and statistics related to the **Kingdom's economy** and investor climate

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